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Morgan Stanley Chooses EnerNOC's Monitoring-Based Commissioning Application to Drive Persistent Energy Savings

BOSTON, MA, January 07, 2010 - EnerNOC, Inc. (NASDAQ: ENOC), a leading provider of clean and intelligent energy solutions, today announced that Morgan Stanley has purchased EnerNOC's Monitoring-Based Commissioning (MBCx) Energy Efficiency software application to drive persistent energy savings in its Manhattan headquarters. MBCx collects and analyzes 5-minute interval data from 8,000 discreet points in Morgan Stanley's New York facility to identify energy usage variances and inefficiencies. The types of energy inefficiencies identified are typically no-cost or low-cost operational and programmatic opportunities, making MBCx a highly capital-efficient and immediately impactful solution.

Prior to implementing EnerNOC's MBCx software application, EnerNOC's clients often conduct extensive traditional retro-commissioning projects to ensure their buildings run at optimal efficiency. However, buildings have a tendency to "drift" as building management systems are manually overridden and occupancy usage changes. For Morgan Stanley, MBCx has identified over $100,000 worth of energy savings from operational energy efficiencies, such as refining automated schedules to better align with actual occupancy behavior.

"Investments in energy efficiency have a significant impact on our bottom line and are integral to maintaining Morgan Stanley's commitment to improving our environmental profile. We have invested in solutions that help our operations run more efficiently. We were attracted to MBCx because it helps to ensure that energy efficiency savings are maintained over time," said Andrew Millest, Executive Director, Morgan Stanley, a client of EnerNOC.

"One of the most unique aspects of this deployment is that Morgan Stanley's facility was commissioned just prior to the MBCx deployment, yet EnerNOC's solution has identified more than $100,000 of additional energy efficiency opportunities to date," said Tim Healy, Chairman and CEO of EnerNOC. "Even for finely tuned buildings like the Morgan Stanley headquarters, leveraging the convergence of IT and energy data represents a huge opportunity for savings in the commercial, institutional, and industrial marketplace."

In the past 12 months, several Fortune 500 companies have deployed EnerNOC's MBCx platform. Other current customers include hospitals, data centers, commercial office properties, and universities.

For more information on EnerNOC's energy management applications, please visit http://www.enernoc.com/solutions/.

About EnerNOC

EnerNOC, Inc. is a leading provider of clean and intelligent energy solutions, which include demand response services, energy efficiency, or monitoring-based commissioning services, energy procurement services, and emissions tracking and trading services. These solutions help optimize the balance of electric supply and demand, provide cost-efficient alternatives to traditional power generation, transmission, and distribution resources, and drive significant

cost-savings for its customers. The Company uses its Network Operations Center, or NOC, and PowerTrak® enterprise software platform to remotely manage and reduce electricity consumption across a growing network of commercial, institutional, and industrial customer sites, making demand response capacity available to grid operators and utilities on demand while helping end-users of electricity achieve energy savings, environmental benefits, and improved financial results. For more information visit www.enernoc.com.

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, the future growth and success of EnerNOC's monitoring-based commission services and the ability of the ability of EnerNOC's customers to derive benefits from such solutions, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, EnerNOC's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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